

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 02618 081420Z
ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-08 PASS-00 /017 W
-----081423Z 072287 /42

R 080915Z MAR 77
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 9739

UNCLAS LAGOS 02618

TO: PAUL DONGIEUX
DONGIEUX'S
POST OFFICE DRAWER 9386
JACKSON, MISS. 39206
TEL: 601 - 366 - 2636

E. O. 11652: NA
TAGS: BEXP, NI
SUBJ: LAUNDRY EQUIPMENT SALES

1. BECAUSE OF DELAY IN RECEIVING YOUR FEB. 4 LETTER, I WISH TO REPLY BY CABLE. YOUR LETTER OF DEC. 2 TO CHIGBO IS VERY COMPREHENSIVE AND DESCRIBES A NEEDED SERVICE THAT SHOULD HAVE GOOD POTENTIAL IN NIGERIA. ONE DANGER IN AN OPERATION OF THIS KIND IS UNRELIABILITY OF ADEQUATE LOCAL MAINTENANCE AND SERVICING, BUT ON THE WHOLE THE CONCEPT OF LAUNDRY AND DRY CLEANING PLANTS IS SOUND. PLS PROCEED GRADUALLY IN SETTING UP OPERATIONS (I.E., TEST HOW ONE PLANT WORKS BEFORE INSTALLING A NETWORK OF PLANTS).

2. IF YOU HAVE RECEIVED NO REPLY FROM CHIGBO BY THIS TIME, IT WOULD APPEAR THAT HE IS NOT SERIOUS AND DESERVES NO MORE ATTENTION. CONVERSELY, A LEADING LAGOS BUSINESSMAN BABATUNDE JOSE, 8 BORNU CRESCENT, APAPA, LAGOS, NIGERIA IS MUCH INTERESTED IN YOUR TYPE OF DRYCLEANING AND LAUNDRY SERVICE. PLS WRITE TO HIM DESCRIBING WHAT
UNCLASSIFIED

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PAGE 02 LAGOS 02618 081420Z

YOU CAN OFFER AND INFORM HIM THAT YOU ARE DOING SO AT THE EMBASSY'S REQUEST. WE HIGHLY RECOMMEND JOSE. WE HAVE NO RECORD ON CHIGBO BUT HAVE ALREADY INITIATED A BACKGROUND CHECK.

3. WE ARE VERY IMPRESSED BY YOUR SERVICE. EMBASSY PUBLISHES A BIMONTHLY COMMERCIAL NEWSLETTER WHICH GOES TO 3000

PUBLIC AND PRIVATE SECTOR RECIPIENTS IN NIGERIA. IF YOU
SEND US A STORY WITH GLOSSY PHOTO WE WILL PRINT A FEATURE
ARTICLE ON YOUR COMPANY. THIS SHOULD ELICIT SIZABLE
INTEREST HERE. HARRY CAHILL.

AMERICAN EMBASSY,
LAGOS, NIGERIA.
CROSBY

NOTE BY OC/T: LAGOS 02618 PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAGOS02618
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770079-0568
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770383/aaaacuza.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8535febb-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3179426
Secure: OPEN
Status: NATIVE
Subject: LAUNDRY EQUIPMENT SALES
TAGS: BEXP, NI
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/8535febb-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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